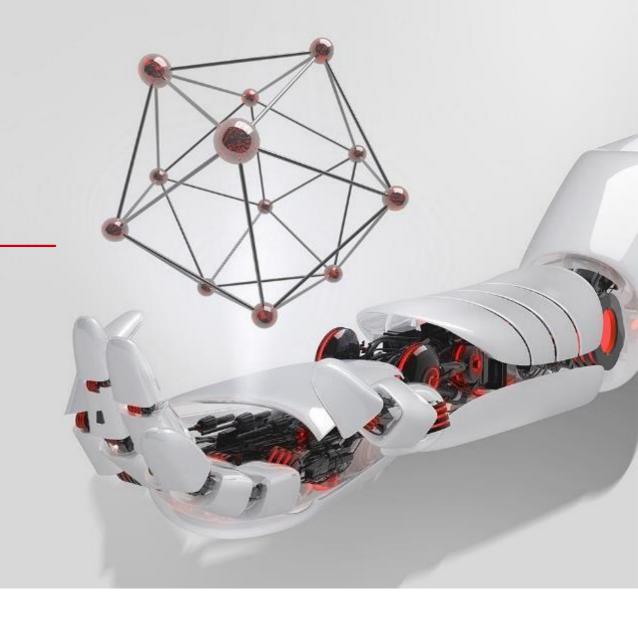
Implementing the Building Regulations Requirements to Provide Internet Access

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Huawei: Leading provider of ICT infrastructure and smart devices



Vision & mission

Bring digital to every person, home and organization for a fully connected, intelligent world

195,000

employees

170+

countries and regions

No. 44

on Fortune Global 500

No. 2

in R&D investment

54.8%

of employees are in R&D



Focusing on ICT to provide products, solutions, and services to three customer groups

Bringing digital to every person, home and organization for a fully connected, intelligent world ((<u>*</u>)) Consumers Carriers Enterprises **Intelligent Automotive** Connectivity Computing **Digital Power Devices** Cloud Solution **Smartphones** Intelligent driving Kunpeng computing Public cloud DriveOne Wireless network Smart PV Wearables Intelligent sensing Ascend computing Hybrid cloud **Embedded** Site power Data communications power Smart home devices Intelligent vehicle cloud Transport network Cluster computing Data center Integrated facility **Telematics** Intelligent communication Access network Data storage smart power connectivity Lifestyle services across all Core network Intelligent cockpit scenarios



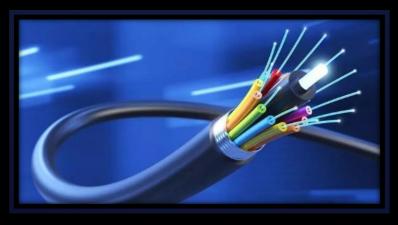
Fiber connects every industry, and brings future possibilities but in Kenya only 500,000 households/offices are connected to fiber

5G drives Fibre to Site



Mobile front- and back-haul

From 4G - 5G era: 100Mbps \rightarrow 10+Gbps



- Reliability as Service
- Latency as Service

Benefits of fibre network

- Bandwidth on demand
- SLA Visibility

- Large Capacity
- Future proof

Enterprise enabled by Cloud on Fibre





TV & Media

Digitisation of all industries

Industry specific applications, private line Software as a Service, Online sales etc

Video @ Home/Office





Family entertainment

Online Learning, Telemedicine, Home Office etc



Pre-provisioning of fiber brings:

Social Benefits

Reduce cost for deploying fiber

Lower installation costs for users so more low income users can afford fiber.

Reduce time for deploying fiber

Save weeks so more people get connected

Reduce duplication in construction

Avoid frequent renovations in buildings

Enhance market competition

Any operator can easily deploy, subscribers gain choice

Enable users to access high-speed services

Users benefit from online learning, healthcare, HDTV

Environmental protection

Less materials/energy used for duplicate infrastructure

Business Benefits

Increase property value

High-speed broadband adds value to property & easier to sell

Avoid renovation costs, risks and hassle

Less risk of damage to property from different operators installations.

Sell digital products, e.g. CCTV, smart locks etc

Depending on business model, having easily accessible fiber enables easier provision of other services that need internet.

Future-oriented

Ensure property is well prepared for future usage

Provide choice to users, improve value to them

Users appreciate the ease of switching providers.



Fiber to the home (FTTH) increases house price 3.1%-11% in US

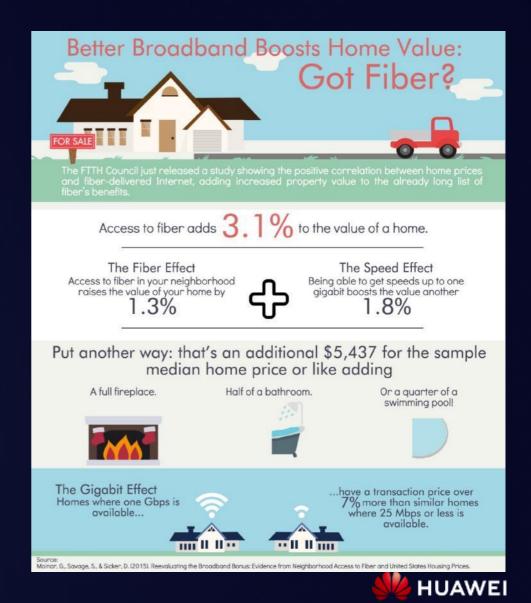
FTTH council America:

- 1. Access to fiber in your neighborhood raises the value of your home by 1.3%
- 2. Being able to get speeds up to 1Gbps boosts the value another 1.8%
- 3. Access to fiber adds 3.1% to the values of a home

RVA LLC survey on 4,500 properties:

If property developer allows operators install FTTH:

- 1. The value of a home can increase up to 11%
- 2. Buyer is willing to pay 2% extra for FTTH availability
- 3. Leaser is willing to pay 15% extra for FTTH availability
- 4. Broadband access is a key factor for resident satisfaction



Kenya is now adopting fiber pre-deployment to achieve broadband ambitions

EU

DIRECTIVE 2014/61

China

Broadband China @ 2013

Code of fiber pre-deployment @ 2013

France

National Broadband Plan@ 2013, updated 2015

Code of Building Construction @ 2012

Saudi Arabia

Rules for ICT Infrastructure Provision Deployment in New Developments

Technical Standards for In-building Physical Infrastructure (IPI)

UK

National Infrastructure Strategy, 2020

Part R of Schedule 1 to the Building Regulations, 2016

Kenya

ICT Policy 2019

The Government will liaise with all relevant government agencies to require that all new commercial and private developments are designed and adequately provided with facilities for high-speed connectivity Building Regulations, 2022 (TBD)
KS1882-1:2009 FTTb Standard (2022, TBD)



Likely requirements in the Kenyan Building Regulations, 2022

Paragraph XXX

Telecommunications installation in a building shall have:

- a) Each unit with at least one network termination point with ducting connecting to the NT
- b) Telecommunication service ducts separate to the other utility ducts
- c) Indoor or outdoor space for installation of telecommunications equipments
- d) Common entry ducts connecting the equipment space to an access point outside the property
- e) Access point that is accessible by telecommunications service providers without requiring entry into the property

Design and installation of telecommunications facilities in a building shall be in accord with KS 1882-1: Installation of telecommunications cables Code of Practice



Overall principle for the in-building fiber pre-deployment

 Pre-deployed ducts and conduits shall be accessed equally between operators

Outdoor Cabinet

- Pre-deployed fiber shall be designed, implemented and accepted together with building construction;
- The facility, fiber & building shall be done ONCE;

Room 2

Manhole

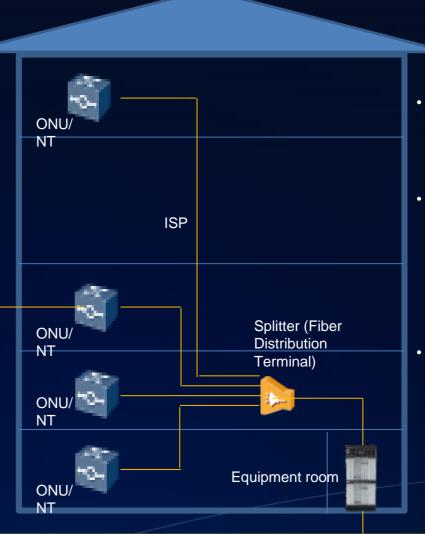
OSP

Access for facility and equipment shall be granted;

Living Unit

Room 1

ISP



Termination box in each unit.



 Ducts for risers and cable trays for each floor (including the rooftop).



 Equipment Room with secure, easy access and power



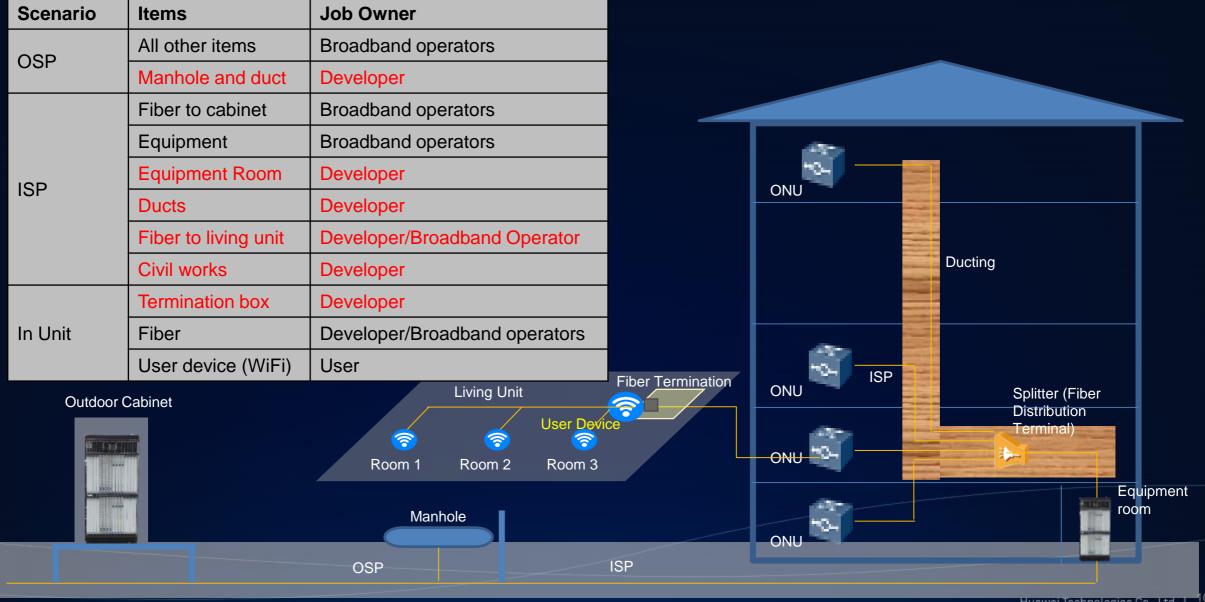
Buildings should have dual common building entry manholes that are at street level

Fiber Termination

User Device

• Underground communication pipes, shall be constructed synchronously with residential areas and residential buildings.

Roles of developers vs broadband operators in deployment



Smart community, smart home, and smart applications bring large market and high network requirements

New service experience, new home applications and new network requirements

Entertainment:



Communication: HD video call



Video: Immersive 3D+AR



Online Education/Work



New Live Sports



Intelligent security



Smart community

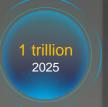


Smart home



Market Space





Source: International Data Corporation (IDC)

New Network Requirements

- Symmetric bandwidth > 300 Mbit/s
- Latency < 50 ms
- Number of IoT connections > 50

Traditional networking with low bandwidth and poor experience



First Type: Large apartment, single-point Wi-Fi



Second Type: Mesh Wi-Fi
Networking



Third Type: network cable networking

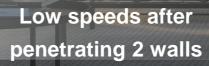


Poor coverage

Wi-Fi blind spots because of walls



Poor aesthetics from conduits, limited space





Delays from 50 ms to 600 ms, affecting experience

Full-Fiber networking ensures every room has high speed, low latency, full coverage



Innovative transparent indoor optical fibers + abundant tools, ensuring indoor cabling is completed within 2 to 3 hours

Innovative transparent optical fiber + hot-melt adhesive design, cabling efficiency by ↑ 50%



- Unique fiber reinforced design: 75 N tension
- Unique double-sided tape technology: 1 time deployment
- Innovative termination solution: Pre-connection with micro heads



- Transparent cables with hot melt adhesives deployed at same time, 2m/min quick deployment
- Straight fiber, strong adhesion, waterproof, wear-resistant, reliable.
- Pass through door seams (fiber is 2.0 mm x 1.6 mm)
- 1-2m retractable pole design, convenient for ceiling construction

Summary

The country needs faster fiber roll-out....

It makes business sense for developers and construction companies....

It may become required by Building Regulations....

KS1882 provides guidance on how to do it...

Fiber to the room is the future for mid and high-income properties



