



# Building Africa with Sustainability, Innovation & Resilience

Icorce2022 – Sawela Lodge, 09.06.22

# About the Safal Group

The Safal Group is Africa's premier supplier of Building Solutions.

Footprint in Eastern and Southern Africa delivering trusted solutions across:-

- **Roofing Cover & Allied**
- **Pre-engineered Steel Trussing**
- **Pre-engineered steel buildings**
- **Solar Solutions**
- **Insulated Panels & the Cold Chain**
- **Piping & Tubing**












The Group's core expertise:

- **Safal Technology** - Metal Coating
- **Safal Engineering** - Building Solutions



# The SAFAL GROUP: Footprint & Core Attributes



-  Ethiopia Steel PLC
-  Mabati Rolling Mills Ltd, Kenya
-  SAFAL Building Systems Ltd, Kenya
-  INSTEEL Ltd, Kenya
-  Uganda BAATI Ltd
-  Safintra Rwanda Ltd
-  ALAF Ltd, Tanzania
-  Steel Supplies (Malawi) Ltd
-  Safintra Namibia Ltd
-  Safintra South Africa (Pty) Ltd
-  Safal Steel (Pty) Ltd, South Africa

---

8 countries of Eastern & Southern Africa. One SAFAL, proudly African

---

Africa's largest Steel Roofing & Building Solutions organization

---

Africa's pioneer supplier of Aluminium-Zinc coated Steel (ZINCAL)

---

4 coil-coating, >40 roll forming and 6 specialized steel products operations

---

Over 60 years of operational excellence

---

# The Safal Group is Building Africa with Pride

An Africacentric focus – tech suited to our Environment, Needs & Purposes.  
Operating sustainably and ethically with care for future generations.

## Our Vision:

An Africa built with pride.

## Our Mission:

To deliver trusted building solutions that are made with pride & care to provide superior customer value

## Our Values:

*The Safal Way* enshrines our values, which are:

- A strong customer focus
- Excellence in all we do
- Partnerships for shared success
- A commitment to Ethics and Compliance
- To care for our Employees, our Communities, and the Environment



# Coated Steel is Made Specifically for African Conditions

Coated Steel products engineered for quality, resilience & aesthetics.

The Group's 3 metal coating plants are strategically sited in Kenya, Tanzania and South Africa to service the entire Southern and Eastern seaboard of Africa, exporting inwards to all adjacent countries in the greater region.

*"Safal Technology" is the backbone of this pillar of the Group*





## Building Solutions Offer Lasting Value

Our Building Solutions businesses assure customers of

- superior quality,
- lasting value and
- peace of mind.

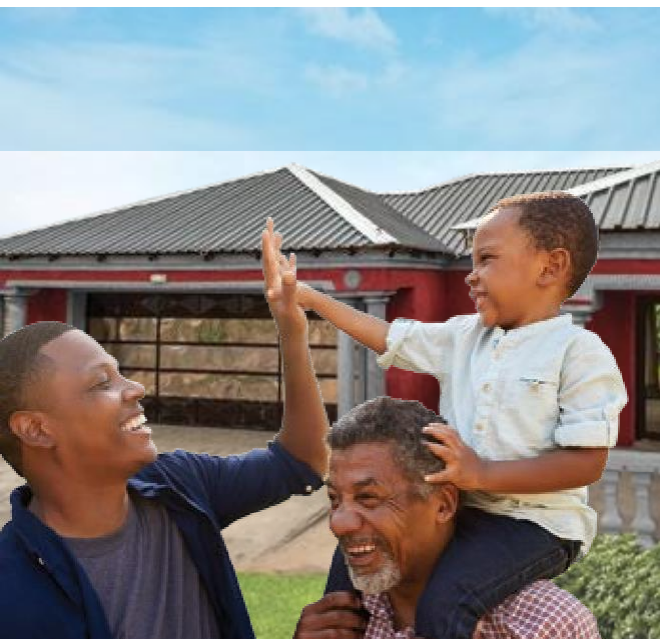
### Roofing and Cladding Systems:

Code-surpassing Sheets & Accs +

- Saftherm Insulation
- Cleardek Natural Lighting
- Louvres for Natural Ventilation
- Fixtite Fasteners
- Rain-Gain water harvesting systems

*“Safal Engineering”  
is at the heart of its  
Building Solutions  
businesses*





## Specialist Building Solutions:

Leveraging steel for sustainable alternatives to trad. building practices.

### • SAFBUILD

Pre-Eng. Steel buildings; Std. or bespoke

- Speed
- Maintenance Free
- Relocatable
- Customized value
- Technically supported across the chain

• **SAFBUILD** is availed via a proprietorial design software - SafDesign – for buildings suited to all applications. The solution is costed, manufactured, assembled and shipped to customers as a complete unit.

---



## **ULTRA-SPAN<sup>®</sup>**

**LIGHT GAUGE STEEL TRUSS SYSTEM**

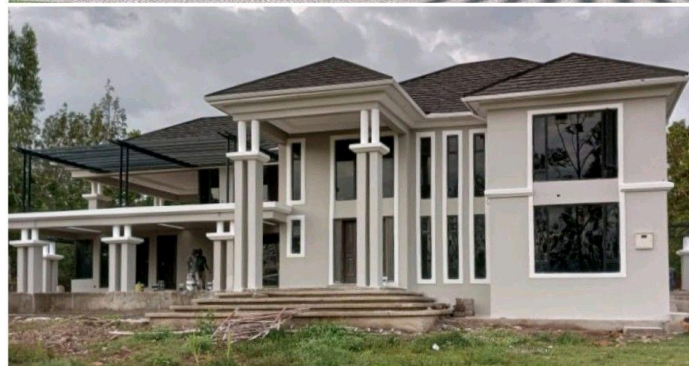
### **Specialist Building Solutions:**

Leveraging steel for sustainable alternatives to trad. building practices.

#### • **ULTRASPAN**

Pre-Eng. Steel trussing systems delivering

- Speed
- Maintenance Free
- Fire-safety
- Environmental sustenance
- Technically supported across the chain



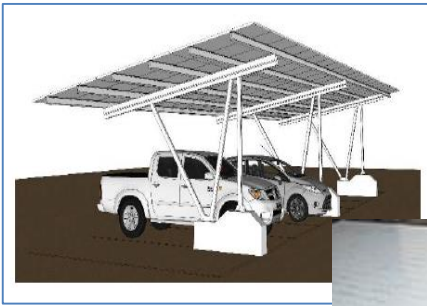
- **ULTRASPAN** is availed via a specialized design software - Mitek 20-20 - for trussing suited for all cover & uses. The solution is costed, manufactured, assembled and shipped to customers as a complete unit.
-





## Integrated Green Solutions:

- **Holistic solar solutions** to meet market's need for lighting & hot-water systems:-
  - Green, stable & reliable energy
  - Roof or ground-mounted solutions
  - Reduced OPEX / Maintenance
  - Reduced carbon footprint
  - Quicker return on investment
  
- **Modern cold-chain & insulated panels** manufactured in-house with polyurethane for great value in:-
  - Cold-rooms/ stores
  - Specialist applications e.g. pharma
  - Partitioning & stand alone units
  - Façade treatment & more



# Taking Corporate Responsibility

The Safal Group lives out its values as a responsible and involved corporate citizen.

The Group's CSI programs are primarily focused on communities most affected by poverty and social disadvantage. Based on three areas of greatest impact: **Education, Health and Shelter.**

**The 4<sup>th</sup> CSI Leg focusses on Environment.** Best-in-class manufacturing to minimise the impact on the environment. Also:-

- reforestation,
- land rehabilitation,
- recycling and
- resource protection.





In all its processes and practices, through its products and its people, in its business performance and its ethics, the Safal Group continually strives to **Build Africa with Pride.**

**AHSANTENI**

[www.safalgroup.com](http://www.safalgroup.com)

ETHIOPIA | KENYA | MALAWI | NAMIBIA | RWANDA | SOUTH AFRICA | TANZANIA | UGANDA

